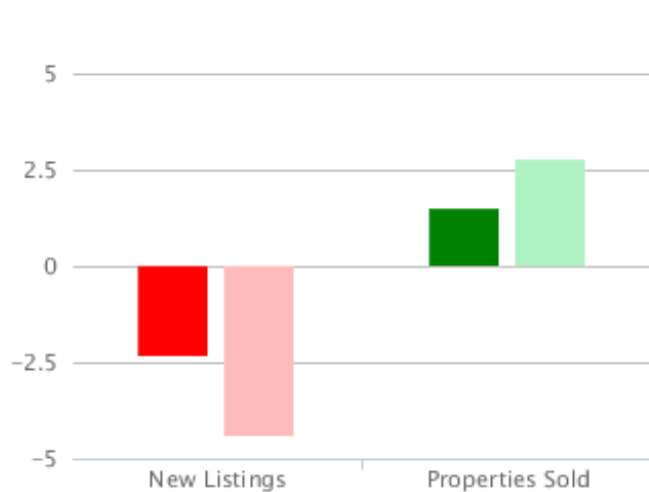


## Monthly % Changes for August 2017



|                 | New Listings |        | Properties Sold |        |
|-----------------|--------------|--------|-----------------|--------|
|                 | Aug 17       | Aug 16 | Aug 17          | Aug 16 |
| NATIONAL        | -2.3         | -4.4   | 1.5             | 2.8    |
| Central England | 3.7          | -1.7   | 0.2             | 4.0    |
| East Anglia     | -0.2         | -4.4   | -1.6            | -0.6   |
| East Midlands   | -4.2         | 0.7    | -0.2            | 13.8   |
| London          | -15.7        | -16.7  | -3.6            | -4.6   |
| North East      | -5.7         | -8.2   | -10.5           | 15.7   |
| North West      | -2.7         | -2.8   | 7.1             | -1.4   |
| Scotland        | 1.1          | 11.0   | 7.6             | 15.2   |
| South East      | -5.5         | -5.5   | -0.9            | 2.7    |
| South West      | -4.4         | -4.4   | -0.1            | 7.2    |
| Wales           | 0.9          | -5.7   | -1.4            | 2.2    |
| West Midlands   | 4.0          | -12.1  | 11.3            | -2.2   |
| Yorks & Humber  | 3.0          | -2.1   | 6.6             | 6.3    |

## % Changes for June - August 2017

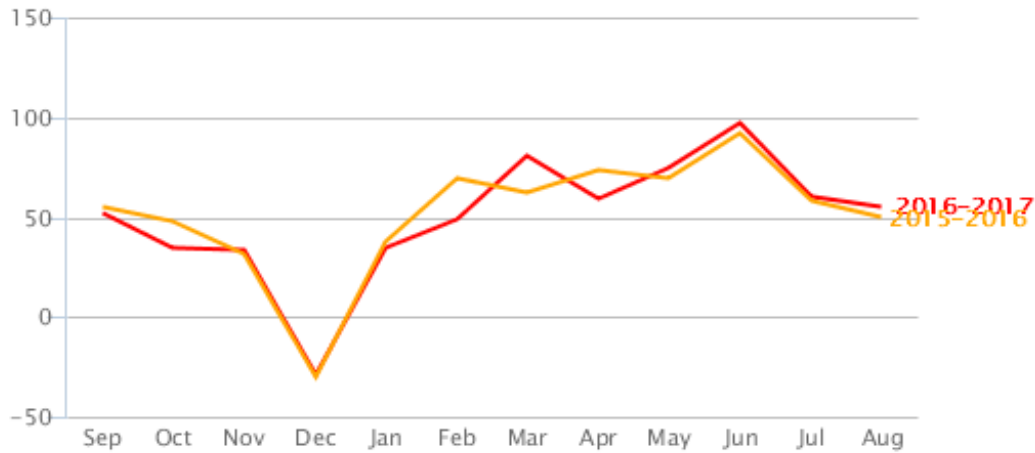


|                 | New Listings |              | Properties Sold |              |
|-----------------|--------------|--------------|-----------------|--------------|
|                 | Jun - Aug 17 | Jun - Aug 16 | Jun - Aug 17    | Jun - Aug 16 |
| NATIONAL        | -3.3         | -3.4         | -2.5            | -1.5         |
| Central England | -3.0         | -4.0         | -3.2            | -6.0         |
| East Anglia     | -3.8         | -6.2         | -4.8            | -5.1         |
| East Midlands   | -1.6         | 0.7          | -0.8            | 3.9          |
| London          | -7.0         | -7.8         | -6.5            | -8.0         |
| North East      | -1.8         | -0.5         | -6.2            | -3.8         |
| North West      | -2.4         | -1.0         | 0.3             | 0.6          |
| Scotland        | -5.8         | -3.2         | 1.7             | -0.8         |
| South East      | -7.3         | -1.3         | -6.1            | 1.0          |
| South West      | 1.1          | -3.5         | 0.3             | 1.1          |
| Wales           | -1.4         | -3.0         | 1.3             | 1.7          |
| West Midlands   | -1.7         | -1.4         | 1.5             | 5.2          |
| Yorks & Humber  | -2.1         | -1.6         | -4.8            | -0.8         |



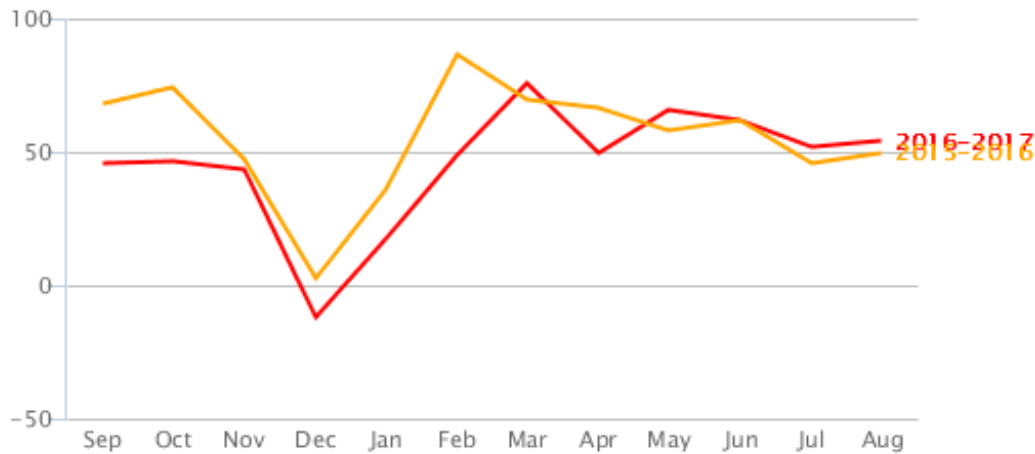
## New Listings

% Change over last 12 months vs previous 12 months



## Properties Sold

% Change over last 12 months vs previous 12 months





## Ben Brookes

Managing Director of Agency Express

Stephen has over 20 years estate agency experience, was instrumental in the formation of the UK's first estate agency franchise company and latterly, headed up the franchising division of Alliance & Leicester Property Services.

## Editors Notes

Agency Express was formed in 1998 by Stephen Watson an estate agent over 20 years, to specifically to provide a nationwide board erection and management service for corporate and independent estate agencies via a network of franchisees. Today, Agency Express is the UK's largest estate agency board company with one in four boards being erected and serviced by our franchisees.

Estate agency boards can be seen on virtually every street in the UK and every one of these boards needs to be erected, changed to 'Sold' and, finally, be removed. In short, it is a multi-million pound business, the results of which give a very visible indication of the condition of the UK residential property market..

- The UK's only nationwide estate agency board company
- Over 60% of estate agents use Agency Express
- Industry leading on-line board management system SignMaster3
- Carrying out over 100,000 property visits per month
- Winners of 8 estate agency 'Supplier of the Year' awards

### UK-wide month-on-month percentage last 12 months

|        | For Sale boards erected | Sold boards instructed |
|--------|-------------------------|------------------------|
| Aug 17 | -2.3%                   | 1.5%                   |
| Jul 17 | -16.6%                  | -5.9%                  |
| Jun 17 | 10.4%                   | -3.0%                  |
| May 17 | 9.6%                    | 12.3%                  |
| Apr 17 | -11.5%                  | -15.1%                 |
| Mar 17 | 21.7%                   | 18.0%                  |
| Feb 17 | 10.2%                   | 26.2%                  |
| Jan 17 | 87.3%                   | 31.4%                  |
| Dec 16 | -43.8%                  | -37.0%                 |
| Nov 16 | -4.7%                   | -1.8%                  |
| Oct 16 | -11.2%                  | 0.3%                   |
| Sep 16 | 3.5%                    | 2.8%                   |